

B.D.M. NV

Policy on
Remuneration

Circulation	Public
Related policy rules/procedures	MiFID conduct of business rules, Policy on conflicts of interest.
Owner	Bart Dewulf
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This version voids and replaces all previous versions	

1) What is understood to be ‘remuneration’ in this policy?

The policy concerns the following types of remunerations:

- 1) a remuneration, commission or nonmonetary benefit paid or provided to or by the client or a person acting on behalf of the client;
- 2) a remuneration, commission or nonmonetary benefit paid or provided to or by a third party or a person acting on behalf of that third party, when the following conditions are met:
 - a) in respect of performing the insurance mediation service, the client must be informed in a comprehensive, accurate and comprehensible manner of the existence, the nature and the sum of the remuneration, the commission or the benefit, or, when the sum cannot be determined, of the manner in which it is calculated;
 - b) the payment or provision of the remuneration, the commission or the nonmonetary benefit must benefit the quality of the service concerned that is provided to the client and may not compromise the obligation of the service provider to work in the interests of the client;
- 3) suitable remunerations that enable insurance mediation services to be performed or that are required for that purpose, such as statutory levies, legal fees and reinsurance premiums, and that are not in conflict by nature with the obligation of the service provider to work in a loyal, equitable and professional manner in the interests of its clients.

2) What measures do we engage with regard to remunerations?

The conduct of business rules with respect to the markets in financial instruments (MiFID) oblige service providers, including BDM, to engage suitable measures for a proper policy with regard to remunerations for insurance mediation services provided to a client.

In this respect, BDM provides a summarised notification of the essential conditions contained in the rules for remunerations, commissions or nonmonetary benefits, while BDM also undertakes to provide the client with further particulars on request.

3) Essential conditions of the rules for remunerations, commissions or nonmonetary benefits

As an underwriting agent, BDM receives a management commission for its services from its authorising insurers, which is based on the premiums for the insurance contracts that it underwrites on behalf of the aforementioned insurers. The management commissions do not pertain to the insurance mediation services provided to the client, but cover operational costs in respect of policy and claims management that would normally be borne by authorising insurer. This means that they are not by nature in conflict with the obligation of the service provider to work in a loyal, equitable and professional manner in the interests of its clients.

BDM also pays remunerations to third parties for the provision of services that are essential to it, either because of statutory obligations or so that it can function properly as an underwriting agent. These include tax-related or legal services, the services of the company auditor, etc. These remunerations do not pertain to the insurance mediation services provided to the client. This means that they are not by nature in conflict with the obligation of the service provider to work in a loyal, equitable and professional manner in the interests of its clients.

BDM works in turn with insurance brokers. The latter group receives a brokerage fee in line with market conditions from BDM for their services, which is based on the premiums for the in-

insurance contracts that they produce and that are underwritten via BDM. The broker concerned clearly informs the client of the existence, the nature and the sum of the brokerage fee prior to the relevant insurance service being provided.

4) Further information

If you so require, we can provide you with further information on this policy. Please send a request to our Compliance Officer (Bart Dewulf, Entrepotkaai 5, 2000 Antwerp, tel. +32 3 242 09 36 – email: bart.dewulf@bdmantwerp.be).